

Beta Machinery Analysis Appoints Klaus as Regional Sales Representative

Improved compressor and pump optimization support for Western Canada

Calgary, Canada: August, 2010 – Beta Machinery Analysis (BETA) is pleased to announce that Klaus Enterprises Ltd. (Klaus) has been appointed as its Technical Sales Representative for Western Canada.



Russ Barss
President, BETA

BETA, established in 1967, is a market leader in providing engineering services for rotating and reciprocating machinery. This includes vibration analysis, performance testing, troubleshooting, compressor/pump vibration studies, pulsation and torsional analysis, foundation, and machinery monitoring services. Our services are widely used by the petroleum, refinery, mining, water treatment and paper industries.

Klaus has designed and manufactured compressor valves and other components since 1983 and has a very strong regional presence through its sales and support staff located in Sherwood Park, Calgary, and Grand Prairie. As a specialty manufacturer and distributor for compressor and pump components, capabilities include:

- Reciprocating compressors – provide valves, rods, bearings, unloaders, customized cylinders, retrofit components, and other parts.
- Pumps and other rotating equipment – provide packaged solutions, overhaul and repair equipment, and customized machining.
- Customer support – for turnarounds, revamps and other modifications.
- Compressor/pump optimization – improved with performance software, valve modeling software and technical support.

“Klaus and BETA have a strong reputation in Western Canada for technical support. Due to these synergies, Klaus is an ideal organization to represent BETA to the marketplace and provide our customers with local support,” said Russ Barss, President of Beta Machinery Analysis.

Larry Klaus, President of Klaus agrees, “For customers with rotating or reciprocating compressors, our regional sales staff will be the primary contact point. By working with BETA’s engineers and technicians, we can help provide the right solution, including remote or site troubleshooting, optimization, monitoring, or modifications.”



Larry Klaus
President, Klaus

For more information about Klaus or BETA, please contact:

Larry Klaus, President
klaus@klaus.ca
403.818.4116

Ron Carpendale, Operations Manager
RCarpendale@BetaMachinery.com
403.245.5666

www.klaus.ca

www.BetaMachinery.com

